



Great American Insurance Company
REAL ESTATE SUPPLEMENT

Firm Name: _____ GAIC Policy Number _____ LPL – _____

- 1. Please enter the approximate percentage of gross firm billings for each of the following that describes your real estate practice for the last 12 months. The total must equal 100%.
a. Residential Title searches, rendering of title opinions and other title work %
b. Commercial Title searches, rendering of title opinions and other title work %
c. Residential Closings – representation of borrowers %
d. Commercial Closings – representation of borrowers %
e. Residential Closings – representation of lenders %
f. Commercial Closings – representation of lenders %
g. Residential Land Use, Zoning %
h. Commercial Land Use, Zoning %
i. Eminent Domain %
j. Other (Please specify) _____ %

2. During the last 12 months, how many transactions were handled that can be classified as:
a. Residential Real Estate _____ b. Commercial Real Estate _____

3. What is the average size/value of the transactions indicated above in question 2 for each category:
a. Residential Real Estate \$ _____ b. Commercial Real Estate \$ _____

4. How many of the commercial real estate transactions indicated above in question 2(b) are characterized as relating to syndications, limited partnerships or real estate trusts? _____

5. Please indicate the number of title searches completed on behalf of the firm over the past 12 months:
a. Attorneys/employees of the firm _____ b. Outside sources/entities _____
If numbers are indicated in (b), please provide proof insurance from the subcontracted sources.

6. Please indicate the total number of title opinions issued over the past 12 months:
a. Residential _____ b. Commercial _____

7. Do you make use of engagement letters when doing title opinions or title searches, specifying who your client is and what services you are performing for that client? [] Yes [] No

8. Does the Firm or any member of the Firm have an interest in a Title Agency? [] Yes [] No
If "YES", please provide proof of coverage.

9. Does the Firm refer clients to other firms or entities regarding real estate matters? [] Yes [] No
If "YES", please provide a narrative including detail regarding referral compensation.

10. With regard to your real estate clients, does the Firm or any member of the Firm:
a. Have a business relationship other than the rendering of legal services? [] Yes [] No
b. Have the authority to disburse funds for any of the real estate clients? [] Yes [] No
c. Accept a percentage of the dollar value of a transaction in lieu of legal fees? [] Yes [] No

11. Does the Firm's legal services in connection with a property transfer or leasing transaction include documented procedures to review and address issues such as :
a. Whether the type of business in question creates, may have created or otherwise involves environmental issues and concerns? [] Yes [] No
b. Whether any real or personal property owned or leased now, or property to be procured is or is likely to be contaminated by hazardous matters (e.g., asbestos, lead, etc.)? [] Yes [] No
If you answered "YES" to a or b please complete an Environmental Law Firm Supplement.

Signature of Owner, Partner, or Principal

Title

Date